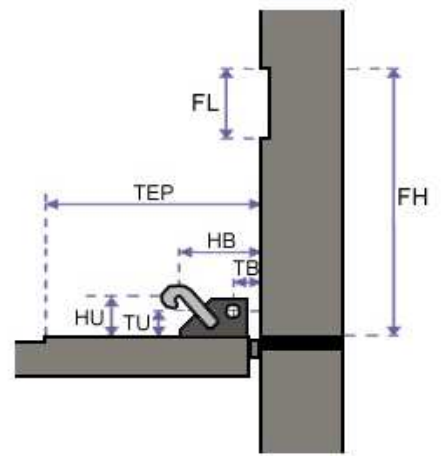




Assisted electronic sail order form & sail project viewer

*This is a connected application to our SailPack design tool. With "SailCom" your commercial team, technician, or your agent that is in direct contact with the customers and with boats in the harbor, will have an "all in one" and very powerful tool to *communicate* with the customer to deliver accurate information about your product with a professional presentation and to communicate with the sail loft and study office all of the boat measurements and sail specifications with the finest possible accuracy.



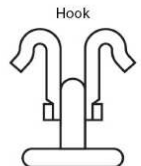
Technically, and from a user point of view, SailCom communication tool is an "assisted electronic measurement form" combined with "a viewer interface."

In addition, SailCom has been also designed to be used on a tablet (Window OS tablet) for user friendliness.

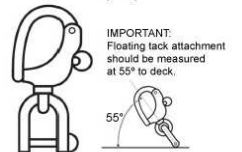
The result is a very clear interface for each screen page:

- * Client information
- * Boat information
- * Rig measurement (One page per sail type: main, genoa, downwind sail...)
- * Sail specification

Every thing has been organized to cross and control information and to avoid mistakes.



Snap Clip



Closed Loops

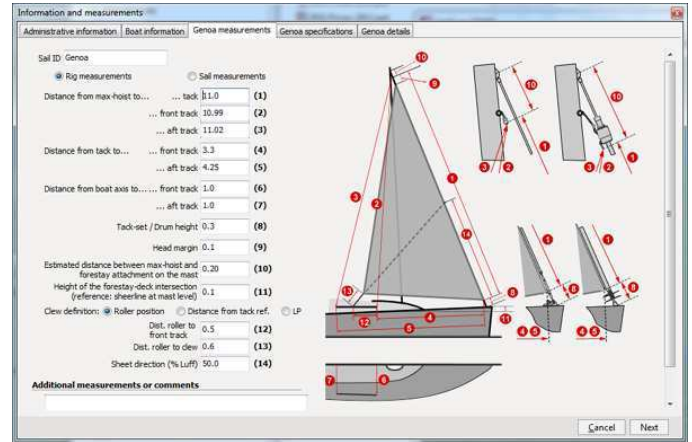





* Fill a sail order form and edit the confirmation in 3 simple steps:

Step 1 Measure

In real time the rig is automatically created on screen using the rig measures you just took onboard. In this way any anomaly will show up and become visible and you will be able to correct any wrong information.



Step2 Design

Using the sail specification, the future sail will be set up on the rig with all the selected features (panel layout, patches, finishing details, color, etc....) in the right proportion and shape. This will allow the agent or salesman and the customer to achieve a precise idea about what will be build by the sail loft.

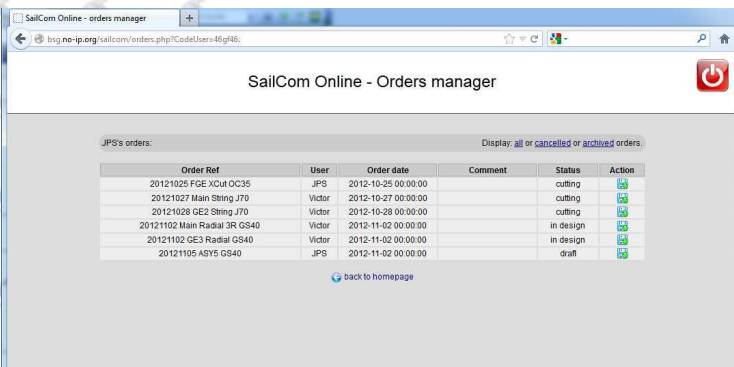


Step3 Edit

You will edit an order confirmation for the customer with the most appropriate visual rendering joined with a 3D file (ppk). In the same process you will be able to export and send to the study office all information which will feed automatically into SailPack to prepare the design for production overview.

Step4 Online console

Orders are directly published online for an efficient centralized management. The SailCom web console displays the orders list to involved persons selected by their password and alerted with emails whenever the order status change.



Order Ref	User	Order date	Comment	Status	Action
20121025 FBE XCM OC35	JPS	2012-10-25 00:00:00		cutting	
20121027 Main String J70	Victor	2012-10-27 00:00:00		cutting	
20121028 GE2 String J70	Victor	2012-10-28 00:00:00		cutting	
20121102 Main Radial 3R GS40	Victor	2012-11-02 00:00:00		in design	
20121102 GE3 Radial GS40	Victor	2012-11-02 00:00:00		in design	
20121105 ASY5 GS40	JPS	2012-11-02 00:00:00		draft	

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